



Fees and Expenses

Provide a detailed breakdown of costs to perform the services on an annual flat fee basis.

Propel is flexible with respect to broker compensation. Our goal is to develop a fair compensation structure based on the scope of services the City requires. We have prepared our proposed fee to compensate for all services described in the Scope of Services section of the RFP document. For Oregon City, we believe that flat fee for property/casualty-related services and commission for workers' compensation-related services is the most advantageous to the City. We propose the following fee structure, which contemplates a 2.5% cost of living increase each year:

Year	Fee
2019-2020	\$19,750
2020-2021	\$20,244
2021-2022	\$20,750
2022-2023	\$21,269
2023-2024	\$21,800
5 yr TOTAL	\$103,813

Workers' compensation will continue to be compensated through commission payable by SAIF as they are not able to remove commission. We propose to earn SAIF commission in addition to the fee stated above to compensate for our workers' compensation related services. For any new lines of coverage added during the term of this agreement, Propel and the City will agree to reasonable additional compensation prior to such coverage being put in place.

EXHIBIT A